

Biography

Nicholas D. Smith

- From August 2003 to May 2008, I attended Mississippi State University (MSU) in Starkville, MS. During my tenure at MSU, I interned with Citi in Miami, Florida from June 2007 to December 2007. I worked specifically with Citi Realty Services division. In May 2008, I graduated from MSU with a Bachelor of Business Administration, Bachelor of Arts – Spanish, and a Certificate of International Business.
- From September 2009 to October 2014, I worked with the City of East Chicago, Department of Redevelopment (ECCR) as the Compliance Administrator. There, I made sure we were following the federal regulations regarding the grants received from HUD. I also administered the City of East Chicago's down payment assistance programs and oversaw some of the affordable housing new construction projects.
- In April 2013, I obtained my Indiana real estate license and affiliated with American Home Realty, a real estate brokerage located in East Chicago, IN.
- From October 2014 to November 2016, I worked as an Assistant Property Manager with the University of Chicago's Residential Properties division. There I managed various portfolios comprised of 300 to 400 graduate student and faculty/staff apartments.
- In April 2015, I joined the Estela Lopez Team at McColly Real Estate in Schererville, IN.
- In February 2016, I started Smith Hunter Real Estate Investments LLC. Under this company, I buy distressed properties to rehab and sale.
- In March 2016, I obtained an Illinois real estate license enabling me to work with real estate buyers, sellers and investors throughout the entire Chicagoland area.

Present Organization Affiliations

- Northwest Indiana Creative Investors Association
- Invest NWI
- Lake County Housing Task Force
- Board Member – Fuller Center for Housing, Gary, IN
- National Association of Realtors
- Indiana Association of Realtors
- Greater Northwest Indiana Association of Realtors

Past Organization Affiliations

- National Association of Housing and Redevelopment Officials (NAHRO)
- Prosperity Indiana
- Indiana Housing and Community Development Authority (IHCDA)
- National Development Council (NDC)