



Lifeonaire In August



Do you remember why you first started real estate investing?

If you're like most people, you probably thought it would give you financial wealth, freedom, and control of your time.

And it can...

But unfortunately, most investors have set up their business all wrong and instead become slaves to it. They end up stressed, overwhelmed, have strained relationships, money problems, and a lack of time.

In other words... the very thing we created to give us a great life ends up taking it away.

If this sounds familiar, don't worry...there is a solution and we're going to cover it at next month's meeting!

It's like nothing you've ever heard before and frankly it's very controversial. It's called Lifeonaire and you'll want to be at our meeting August 11, 2016 if you don't have a life and business you absolutely love.

See you here –

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IS NICIA WORKING FOR YOU?

Is your REIA valuable to YOU? What do you want from your REIA? Should the REIA Board produce 100% of the content that you need? I ask this question because I have recently heard different voices questioning the "REIA" as a viable organization. One of the voices was from a man selling a competing concept. His complaint was there was nothing at a REIA for him. Others have come from current members and past members wondering if their money and time is well spent by joining and attending meetings. And a third group, with a positive attitude, is asking "What can we do better?". And I believe the "We" in that quote is inclusive. It includes Me and You.



I have been to many real estate meetings where I sat, isolated by choice, and wanted the speaker of the moment to fill me with the correct knowledge – what I needed to know at that moment. Just like I was still in grade school and the teacher knew exactly what to teach. Yet even then they were not always accurate. So I may have learned something, I usually did, but I could have learned so much more by becoming involved.

I have been to meetings that cost me large chunks of money and I learned what the speaker wanted to impart. And I have gone to meetings that were less expensive and I learned what the speaker wanted to tell me. And I have gone to meetings that cost me a cup of coffee and have learned. All of these meetings could have been more valuable if I had networked. Sure there is some educational content at most meetings and maybe it is what you need at the moment you need it. But chances are you will have to store the info you learn today for future use.

I am not saying that the REIA Board has no responsibility in teaching its members. Quite the contrary the board is actually adamant about teaching. To that, Mark Reynolds is making an announcement tonight about a subgroup that could help newbies! We believe our mission is to bring you knowledge. And not just about real estate. We also want to learn about business and politics and how you are solving this problem or that dilemma.

What I am saying is that if you network, ask the right question, you may be surprised and get the correct answer. And remember, the right person may not be the first person you talk to and the first answer you get may not be the correct answer. So network, stay a little longer after the meeting and introduce yourself to, well, everybody. Bring plenty of business cards. Don't be shy. Ask your most pressing question. We're glad you are here. I'm glad you're here.

"Your life does not get better
by chance,
it gets better by change."

- **Jim Rohn:** American entrepreneur, author and motivational speaker

"Look for the good in every person and every situation. You'll almost always find it."

- **Brian Tracy:** American Author

Scott Vogt
Newsletter Chair



NICIA FAMILY PICNIC

NICIA annual Family Picnic

This year's family Picnic is shaping up to be one of our best yet!

Come ready to enjoy food and fun and networking.

Hamburgers, Hot dogs, Cold Drinks, Beer and Wine provided.

Please bring an entrée or dessert for everyone to enjoy.

We hope to see you there!



FREE FOR MEMBERS

(Guests 13 and Older \$5 entry)

07/23/2016

NICIA Family Picnic

**Don't forget the
sunscreen!**

**Please bring an
entrée or dessert**

**Fun activities for
the kids, including
a bouncy house.**

**Guests Welcome
13 and older \$5**

Brookstone Clubhouse

7505 Taft St
Merrillville, IN 46410

www.nicia.org

July 23rd, 2016
1:00 pm



What's ahead for YOU @ NICIA

				PHP Credits
Tonight	Estimating repairs Quickly and Accurately	Mike Jacka	Minneapolis REIA	1.5
August Meeting	Lifeonaire	Jason Wojo		1.5
August Saturday Workshop	Lifeonaire Class	Jason Wojo		6.0
September Meeting	Securities Fraud	Scott Starr	Attorney	1.5
October Meeting	Dodd-Frank	Steve Eslinger	REIA-NCI Member	
November Meeting	Quest IRA	Jodie		
November Saturday Workshop	What is the housing market looking like?	Don Conrad	Founding member of NICIA	4
December Meeting	Christmas Party			
January Meeting	What's new in taxes?	Local Accountant		1.5
January Saturday Workshop	Fair Housing	Marilyn Brown	Fair Housing Attorney	4 and Certification

Professional Housing Provider (PHP) Credits are how our National REIA keeps track of the effort we put in to increase our knowledge of the Real Estate Industry. Display your

The board would like to see local news featured in our newsletter. I would appreciate any help you can give by sending links and articles and opinions to:

RENewsToday@gmail.com

NICIA

Meetings Held At

Indiana Wesleyan University
8415 Georgia St, Merrillville, IN 46410
Members@NICIA.org